

**Contact:** Sylvia MacArthur FOR IMMEDIATE RELEASE sylvia.macarthur@ircsearchpartners.com 1 416 920 0092 www.ircsearchpartners.com

# Locating hard-to-find talent: a job for professionals

IRC's commitment to clients in challenging global recruitment market

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**IRC Global Executive Search Partners** (IRC), a market leader in the global executive search industry, welcomes **Beckett McLaughlin International** (BMI) as a new member firm. Based in the Washington DC area, BMI has a **reputation for locating hard-to-find talents around the world** – experience that will strengthen IRC's commitment to meet client companies' needs in the increasingly challenging global market.

## **Exceeding executive recruitment expectations**

Fulfilling client expectations across a multitude of industries, IRC believes the alliance with BMI will provide additional, globally linked executive recruitment resources.

"BMI's broad access to the best candidates, across many disciplines and industries, combined with no conflict of interests, is a key resource in strengthening IRC's commitment to clients – to provide superb executive recruitment, worldwide."

Sylvia MacArthur, president of the Executive Board of IRC Global Executive Search Partners

The stringent acceptance process for potential new member firms in IRC Global Executive Search Partners' network upholds the alliance's superb standards and leading position in the recruitment industry.

# Reaching talent in remote places, all over the world

Since 1983, BMI has used Best of Industry research and executive recruiting solutions to locate the best talent in some of the world's most difficult regions – keeping its clients on track and ahead of the competition.

"Originally, we had plans to expand to other geographic areas. However, since joining IRC, we have put our plans to open additional offices on hold – due to the global capabilities available to us through IRC."

Richard Beckett, BMI Managing Partner



## **About Beckett McLaughlin International**

The company has represented some of the world's most successful companies, such as The Carlyle Group, Marriott International (250 completed searches), CSX Corporation, the Walt Disney Company, Northrop Grumman, Unisys Corporation, Aquilex and many others in the US and internationally. BMI has offices in the Washington, DC area and Mexico City (BMI – Latin America, under the management of Rafael Rojo). Mr. Beckett attributes much of the firm's success to its talented advisory group\*: Francis T. "Fay" Vincent, Jr., Larry Hyatt, Richard F. Miles, The Honorable Bruce Chapman, and John F. Crowley, J.D., M.B.A.

#### **About IRC Global Executive Search Partners**

IRC Global Executive Search Partners is a market leader in the global executive search industry with a track record of over 20,000 completed assignments for 1,000+ clients in almost every conceivable industry segment and function. Our clients range from large multinationals to middle market companies that enjoy the advantage of working with leading local firms around the globe, providing them access to expert local market knowledge, the agility and commitment of owner operated firms and the global reach of a strong alliance.

With a growing roster of leading executive search firms across Europe, the Americas, Asia and Australia, IRC Global Executive Search Partners has more than 250 accomplished executive search professionals. Ranked among the world's 15 largest retained search firms, IRC Global Executive Search Partners has been providing consistent and high-performance executive search solutions to its clients for the past fifteen years.

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