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FOR IMMEDIATE RELEASE

Philippines-based search firm newest member of IRC Global Executive Search Partners' expanding worldwide alliance

Acceptance of new member firm (IRC Philippines) confirms IRC's continued growth in the Asia Pacific region.

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"IRC is passionate about delivering optimal executive search results to our clients," says Malcolm Duncan, president of the IRC Executive Board. "The alliance is diligent in ensuring consistent quality standards, client services and business ethics among all the alliance's member firms. Corporate Executive Search's (CESI) adherence to exceptional standards of ethics and excellence matches the IRC ethos."

Grace Abella-Zata, president of CESI, explains that while CESI is an established organization, its dreams and ambitions remain young and strong. "Everything starts with the needs of our customers, trust is the bedrock of our business. Every day, we endeavor to act with maturity and honor. We are proud of our engaged and committed team members who are dedicated to meeting the needs of our clients."



CESI works across four main sectors, and at both 'C' and mid-management levels. "We are strongest in FMCG, which is a vibrant sector in the Philippines," explains Grace. "Offshoring, outsourcing, and shared services (for example finance and accounting) is also a growing sector, and we also work in the energy, oil and gas sector. The fourth sector is manufacturing, particularly engineering and operations, and in the aerospace, especially aerostructure."

"We also have to look beyond the Philippines market in cross-border ties and alliances with colleagues in the AsiaPacific region," she adds. "Of course, we also have further ASEAN integration in 2015, which may lead to a freer flow of information and peoples across the regions."

The Association of Southeast Asian Nations (ASEAN) was established in 1967. The ten member states are Indonesia, Malaysia, Philippines, Singapore, Thailand, Brunei, Vietnam, Laos, Myanmar, and Cambodia.

Grace explains: "We don't get many chances to share ideas with professional colleagues, as the market in the Philippines is relatively small and very competitive. So, I'm looking forward to share experiences, and ideas with IRC member firms across the world."

Grace adds that links with other IRC members are already being forged. "I'll be attending an ASEAN workshop this week, and Simon [Simon Fraser, Managing Partner IRC Vietnam] has asked me if we can discuss it afterwards – so we're already building ties!"

"Corporate Executive Search is defined by the relationships we build and the values we hold dear," explains Grace. "As needed, we already provide a 'borderless experience' for our clients. We believe our membership in IRC will allow us to extend those cross-border relationships, benefiting all our clients, across the global alliance."



About Corporate Executive Search

Corporate Executive Search Inc. was founded by Vicente "Vic" C. Abella who sits as Chairman of the Board. Vic is one of the pioneers of Human Resources Management in the Philippines. Current President Grace Abella-Zata continues the tradition of active participation and leadership in the HR and business community.

This immersion in people management issues has allowed the management team to develop a deeper appreciation of the changing needs of business and to craft philosophies and service features that address the most important needs of customers, candidates and employees. Vic and Grace are supported by a formidable team of seasoned executives and consultants with experience in both the industry and on the client side.



About IRC Global Executive Search Partners

IRC Global Executive Search Partners is a market leader in the global executive search industry with a track record of more than 25,000 completed assignments for 1,000+ clients in almost every conceivable industry segment and function

Our clients range from large multinationals to middle market companies that enjoy the advantage of working with leading local firms around the globe, providing them access to expert local market knowledge, the agility and commitment of owner operated firms and the global reach of a strong alliance. With a growing roster of leading executive search firms across Europe, the Americas, Africa, Asia and Australia, IRC Global Executive Search Partners has more than 250 accomplished executive search professionals, in 35+ countries, 70+ offices and 40+ member firms. Ranked among the world's 10th largest retained search firms, IRC Global Executive Search Partners has been providing consistent and high-performance executive search solutions to its clients for the past twenty years.

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