

Fast and flexible: professional executive search

08.07.2010: *European clients benefit from IRC's teamwork and global communication*

Enhancing IRC Global Executive Search Partners' (IRC) excellent client services is the aim of the newly elected European Team Leader (ETL), Patrick Westerburger, of Amsterdam-based Hagoort & Partners.

"Team Leaders intensify the contacts between various IRC members, and develop IRC's huge potential – which benefits all our clients, worldwide."

Patrick Westerburger, Hagoort & Partners

IRC already has short communication lines among member firms, which differentiates the alliance from its international competitors. "In general, our competitors are constricted by regulations, and are therefore less flexible – and what clients need now is flexibility," explains Mr. Westerburger. "In the next decade, business changes will demand more flexibility in the workforce in European countries, and a fast answer as far as executive search is concerned. IRC has the potential to get those answers."

As a leading global executive search alliance, IRC uses tough, exacting criteria when choosing new partners. As part of the alliances' European expansion, Mr. Westerburger is targeting executive search firms in Hungary, among others, during his time as ETL. He adds:

"IRC is always looking for further expansion: in key European areas we are actively looking for partners that meets our stringent standards."

Patrick Westerburger, Hagoort & Partners

During his ETL term, Mr. Westerburger is also committed to increase global awareness of IRC: "Of course, it is each individual member firm's responsibility, but we want to be on decision makers' top-of-mind executive search. We want to show local clients how a global network can work for them – IRC's fast response, excellent cross-border communication and flexibility will meet their executive recruitment needs, in Europe and beyond."

About Hagoort & Partners

The Hagoort & Partners team: multidisciplinary and multilingual professionals with local and international experience in FMCG, retail, industry, government and NGOs. Hagoort & Partners' consultants search for the best candidates in the market by making use of a broad professional network and advanced search techniques. Our method involves a clear approach, demonstrated in the agreements we make with clients and our ability to successfully meet targets at every step of the way.

About IRC Global Executive Search Partners

IRC Global Executive Search Partners is a market leader in the global executive search industry with a track record of over 20,000 completed assignments for 1,000+ clients in almost every conceivable industry segment and function. Our clients range from large multinationals to middle market companies that enjoy the advantage of working with leading local firms around the globe, providing them access to expert local market knowledge, the agility and commitment of owner operated firms and the global reach of a strong alliance.

With a growing roster of leading executive search firms across Europe, the Americas, Asia and Australia, IRC Global Executive Search Partners has more than 250 accomplished executive search professionals. Ranked among the world's 15 largest retained search firms, IRC Global Executive Search Partners has been providing consistent and high-performance executive search solutions to its clients for the past fifteen years.