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Indonesia-based The Jakarta Consulting Group adds to IRC Global Executive Search Partners' executive search presence across the globe.

New member firm strengthens IRC's presence in Southeast Asia and Oceania

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"Companies have increasingly challenging global executive search demands," says Sylvia MacArthur, president of the IRC Executive Board. "We're consistently enhancing our boutique executive search presence across the world, along with developing our practice groups. For a client, this means the reassurance of having trusted IRC advisors to deliver seamless quality and service, anywhere across the globe. The Jakarta Consulting Groups' extensive network, in-depth cultural insight, and adherence to high ethical standards complement the IRC ethos. We are delighted to welcome the firm as a new member of the IRC alliance."



**Patricia Susanto,
Chief Executive Officer**

Patricia Susanto, The Jakarta Consulting Group CEO, explains that the company has a generalist executive search focus: "We serve multiple industries, and we use our expertise and networks to successfully find senior managers and executives, up to 'C' level. As a firm, we have more than a quarter of a century of experience and knowledge; most of our consultant have a psychology background and in-depth experience in the search industry."

As an example, she refers to the team leader, Agustine Sidharta: "She's a seasoned headhunter and a certified psychologist. Agustine is in charge of the Executive Search and Assessment Division, and manages a team of consultants, researchers and administration staff. She has a sense of how to match the right candidate to the right clients. Some of her candidates have become an essential part of the client's organization, many rising into top management."

Patricia explains that are her Indonesian clients range from family businesses with large holding companies, to government-owned companies. The holding companies operate in various sectors, including manufacturing, automotive, food, garment, mining (specifically coal), consumer goods, banking, and property. "We assist in finding the expertise for these vast holding companies," she continues. "They face new global challenges, and need to be professionally managed, especially in the finance areas, as they increasingly seek to become public companies. In the past three years, we've had a huge number of Chief Financial Officer placements whose main job is to prepare the company for future growth and public listing."

She is delighted that The Jakarta Consulting Group is a new member of the world's 10th largest retained search alliance. "We believe we can help expand IRC's boutique search presence in one of Asia's fastest rising economies," she explains. "Investment in Indonesia is at its highest, and many foreign investors are now setting up companies here. Therefore, if they are IRC clients, we can now assist them in successfully setting up their operation."

"Of course," Patricia adds, "We also look forward to mutual knowledge transfer, gaining new knowledge and expanding our network across international borders."

About The Jakarta Consulting Group

Our vision is to be admired as a world-class Management Consulting Organization by becoming the market leader in Indonesia and the benchmark for the industry through our competent and dedicated people. Our mission is to promote business successes for our clients by providing applicable Management Concepts, Systems, and Solutions through customized and integrated services. We devote our resources and expertise in the 'Six Foundation of Excellence': People Management, Strategic Management & Business Transformation, Organization Development & Behavior, BizMark (Business and Marketing), Quality Management and Corporate Culture. Our Goal is to assist our clients to achieve theirs.

About IRC Global Executive Search Partners

IRC Global Executive Search Partners is a market leader in the global executive search industry with a track record of more than 25,000 completed assignments for 1,000+ clients in almost every conceivable industry segment and function. Our clients range from large multinationals to middle market companies that enjoy the advantage of working with leading local firms around the globe, providing them access to expert local market knowledge, the agility and commitment of owner operated firms and the global reach of a strong alliance. With a growing roster of leading executive search firms across Europe, the Americas, Africa, Asia and Australia, IRC Global Executive Search Partners has more than 250 accomplished executive search professionals in 35+ countries, 70+ offices and 40+ member firms. Ranked as the world's 10th largest retained search alliance, IRC Global Executive Search Partners has been providing consistent and high-performance executive search solutions to its clients for the past nineteen years.

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