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## **IRC Global Executive Search Partners continues expansion in 2012**

*India-based firm joins globally connected and locally committed alliance*

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IRC Global Executive Search Partners (IRC), a professional alliance of executive search firms and a market leader in the global executive search industry, welcomes Mumbai-based Fructus Consultants as its first new member firm of 2012.

"We're delighted to start 2012 by welcoming Fructus Consultants to our expanding global alliance," says Sylvia MacArthur, president of the Executive Board of IRC Global Executive Search Partners. "IRC is committed to the highest possible global standards in management recruitment services – a belief shared by our new member firm in India. The company's well-qualified executives understand the need to assess each client's unique requirements, and respond with fairness and clarity to find the best possible search outcome."

Fructus Consultants (IRC India) is a global boutique executive search firm, based in Mumbai with branches in Bangalore and Chennai.

"We are passionate about making a positive difference to the corporate and the individual, and to influence outcomes through high-quality, value-added interventions," says Sriram S. Padmanabhan, the company's managing director. The company's sector focus includes automotive, auto-component, engineering, manufacturing (including chemical), banking, telecom, retail, hospitality, media and entertainment, infrastructure and financial services.

Sriram adds: "Our clients appreciate that our extensive industry knowledge means we understand their unique requirements. We work hard to ensure a correct 'fit' between the candidate and the client's internal culture."

Sriram is a mechanical engineer, with experience in sales, marketing and HR functions prior to talent acquisition, HR/OD consulting and independent Board search. The company's other executives include Prasenjit Ganguly, the executive director based in Bangalore, and Murali Shankar, director based in Chennai. Prasenjit previously worked in senior and global leadership HR roles in India, UK/Europe and the US, and has wide experience in the IT and ITES (IT Enabled Services) sectors. Murali is a Certified Behavioral Analyst, with interest in leadership, CEO coaching and mentoring; he has presented programs in Singapore, Sri Lanka, Dubai and Bahrain.

"Our membership in IRC means we can offer our clients a truly global experience through shared knowledge and customized attention," says Sriram. "At Fructus Consulting (IRC India), we have a passion to be transparent and fair in all our dealings. I believe there is an excellent 'fit' with IRC as we share a value system of honesty and integrity – values that are essential in a healthy company, and a committed global alliance."

**About Fructus Consultants**

Fructus Consultants (IRC India) was founded in 2010, with a passion to understand the client requirements by thorough research, analysis, and constant interaction, and to be transparent and fair in all our dealings. We work with a variety of clients – national and international companies, private equity firms, Government and non-profit organizations, and family-owned companies – across India and the Middle East. Our highly qualified and experienced professionals have industry experience spanning automotive, auto-component, engineering, manufacturing, banking, telecom, retail, hospitality, media and entertainment, infrastructure and financial services. We offer a high degree of accountability and commitment to deliver ‘value for money’.

**About IRC Global Executive Search Partners**

IRC Global Executive Search Partners is a market leader in the global executive search industry with a track record of over 20,000 completed assignments for 1,000+ clients in almost every conceivable industry segment and function. Our clients range from large multinationals to middle market companies that enjoy the advantage of working with leading local firms around the globe, providing them access to expert local market knowledge, the agility and commitment of owner operated firms and the global reach of a strong alliance.

With a growing roster of leading executive search firms across Europe, the Americas, Africa, Asia and Australia, IRC Global Executive Search Partners has more than 250 accomplished executive search professionals. Ranked among the world’s 15 largest retained search firms, IRC Global Executive Search Partners has been providing consistent and high-performance executive search solutions to its clients for the past fifteen years.

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